

Your Real Estate Advisor



Garage Sales Hints

"Use well created, attractive signs to direct people to your home. The nicer the sign, the more attention it will attract..."

- Allow adequate time to plan and prepare several weeks.
- Selecting the right date is important so it won't conflict with holidays or special events that compete for attendance.
- Weekends are generally more successful than weekdays.
- Bigger is better.
- Practical household goods such as appliances, dishes, furniture, tools, and the like are good sellers. Clothing typically doesn't have a high resale value, with the possible exceptions of children's clothing in good condition.
- Try to merchandise your goods in an attractive manner as if you were displaying them in a store.
- Items should be clean, and if not in working order, labeled accordingly.
- A classified ad in the newspaper listing some of the more desirable items can greatly increase your foot traffic.
- Bulletin boards in grocery stores and other public places can provide additional exposure.
- Use well created, attractive signs to direct people to your home. The nicer the sign, the more attention it will attract.
- Post a sign stating that all sales are final.
- Visit other garage sales to see what works well.
- You'll need to have cash on hand to make change for customers.

De La Guardia Group combines many years' experience, a thorough understanding of the real estate market, and cutting-edge technology to provide buyers and sellers with competent advice and proven results.



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